



December 13, 2022

AWARD NOTICE
BL111-22
Purchase of Computer Hardware, Printers, File Servers, and Peripheral
Equipment on an Annual Contract

Pursuant to the bids received on October 17, 2022 for BL111-22 Purchase of Computer Hardware, Printers, File Servers, and Peripheral Equipment on an Annual Contract has been awarded to PC Specialists, Inc. dba Technology Integration Group in the base bid amount of \$3,946,666.00. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,



Dana Garland, CPPB, FOII, NIGP-CPP
Purchasing Associate III

DG/bc

Enclosure

**Purchase of Computer Hardware, Printers, File Servers, and Peripheral Equipment on an Annual Contract
Department of Information Technology Services**

		CDW Government, LLC (OS)	Dokun Technologies, LLC (L)	Performix Business Services, LLC (OS)	Repro Products, Inc. (OC)	PC Specialists, Inc. dba Technology Integration Group (L)
ITEM #	DESCRIPTION	PERCENTAGE	PERCENTAGE	PERCENTAGE	PERCENTAGE	PERCENTAGE
1	Pricing for Servers Must Be Stated as a Percentage Off State Contract	W/D	1.8%	0.02%	N/B	12%
2	Pricing for Printers and Printer Peripherals not available under the STATE Contract must be stated as a percentage above supplier's cost (not to exceed 8%).	7.5%*	7%*	8%*	4%*	5%*
3	Pricing for Peripheral Devices not available under the STATE Contract must be stated as a percentage above supplier's cost (not to exceed 8%).	7.5%	8%	8%	N/B	5%
Renewal Options: Server & Server Peripheral Pricing						
Renewal Option 1 - Percentage Off State Contract Price (not less than original stated %)		W/D	8%	2%	N/A	TBD
Renewal Option 2 - Percentage Off State Contract Price (not less than original stated %)		W/D	8%	2%	N/A	TBD
Renewal Option 3 - Percentage Off State Contract Price (not less than original stated %)		W/D	8%	2%	N/A	TBD
Renewal Option 4 - Percentage Off State Contract Price (not less than original stated %)		W/D	8%	2%	N/A	TBD
Renewal Options: Printer & Printer Peripheral Pricing						
Renewal Option 1 - Percentage Off State Contract Price (not less than original stated %)		6%	8%	2%	4%	TBD
Renewal Option 2 - Percentage Off State Contract Price (not less than original stated %)		6%	8%	2%	4%	TBD
Renewal Option 3 - Percentage Off State Contract Price (not less than original stated %)		6%	8%	2%	4%	TBD
Renewal Option 4 - Percentage Off State Contract Price (not less than original stated %)		6%	8%	2%	4%	TBD
Renewal Options: Additional Peripheral Equipment						
Renewal Option 1 - percentage Above cost (not more than original stated %)		7.5%	8%	8%	N/A	TBD
Renewal Option 2 - percentage Above cost (not more than original stated %)		7.5%	8%	8%	N/A	TBD
Renewal Option 3 - percentage Above cost (not more than original stated %)		7.5%	8%	8%	N/A	TBD
Renewal Option 4 - percentage Above cost (not more than original stated %)		7.5%	8%	8%	N/A	TBD

*Based off
printer cost of
\$880.57

*Based off
printer cost of
\$1,174.00

*Based off
printer cost of
\$1,181.57

*Based off
printer cost of
\$438.00

Recommended Vendor:

PC Specialists, Inc. dba Technology Integration Group
Attn: John Teltsch, CRO
10620 Treena Street, Suite 300
San Diego, CA 92131
858-566-1900
john.teltsch@convergetp.com